

INTERIM REPORT OF ATRIA PLC 1 JANUARY –30 SEPTEMBER 2012

Atria Group's EBIT improved considerably

- EBIT for January–September grew to EUR 22.4 million (EUR 3.8 million)
- Net sales amounted to EUR 982.9 million (EUR 963.1 million)
- Atria Finland's EBIT increased to EUR 25.5 million (EUR 12.2 million)
- Atria Scandinavia's EBIT fell to EUR 6.3 million (EUR 9.7 million)
- Atria Russia's EBIT improved to EUR -4.7 million (EUR -14.5 million), and the Q3 EBIT was positive, amounting to EUR 0.6 million (EUR -3.3 million)
- The Group's equity ratio was 39.4 per cent (on 31 December 2011: 39.5%)

EUR million	Q3	Q3	Q1–Q3	Q1–Q3	
	2012	2011	2012	2011	2011
Net sales	341.1	325.5	982.9	963.1	1,301.9
EBIT	16.6	9.0	22.4	3.8	8.0
EBIT, %	4.9	2.8	2.3	0.4	0.6
Profit before taxes	13.1	5.4	12.9	-5.5	-4.7
Earnings per share, EUR	0.31	0.13	0.17	-0.21	-0.24
Extraordinary items*	0.0	0.0	0.0	0.1	-2.2

*Extraordinary items are included in the reported figures.

Review Q3/2012

Atria Group's net sales for July–September totalled EUR 341.1 million (EUR 325.5 million), showing growth of EUR 15.6 million compared to the corresponding period last year. EBIT improved by EUR 7.6 million year-on-year, amounting to EUR 16.6 million (EUR 9.0 million).

Atria Finland's Q3/2012 net sales totalled EUR 205.1 million (EUR 197.5 million), showing growth of EUR 7.6 million year-on-year. The EUR 12.5 million EBIT (EUR 9.0 million) was EUR 3.5 million higher than the EBIT for the corresponding period last year. This increase was due to improved conditions in the meat market and higher sales prices especially in export and wholesale.

Atria Scandinavia's Q3/2012 net sales totalled EUR 100.1 million (EUR 93.5 million), representing an increase of EUR 6.6 million year-on-year. In the local currency, net sales were at the same level as last year. EBIT amounted to EUR 4.4 million (EUR 4.7 million). The reason for this decrease was the higher price of meat raw material. Atria has not been able to pass on all of the increased raw material costs to sales prices.

Atria Russia's Q3/2012 net sales amounted to EUR 33.9 million (EUR 31.0 million). In the local currency, net sales grew by 5.5 per cent year-on-year. EBIT was EUR 0.6 million (EUR -3.3 million), showing an improvement of EUR 3.9 million over the comparative period. This increase was due to implemented efficiency improvement measures and the raising of sales prices.

Atria Baltic's Q3/2012 net sales amounted to EUR 8.4 million (EUR 9.0 million). EBIT was EUR -0.4 million (EUR -0.4 million).

Olle Horm was appointed Executive Vice President of Atria Baltic and a member of Atria Group's Management Team. He assumed his position on 15 August 2012 and reports to Juha Gröhn, CEO, Atria Plc.

Review 1 January–30 September 2012

Atria Group's net sales for January–September totalled EUR 982.9 million (EUR 963.1 million), showing growth of EUR 19.8 million compared to the corresponding period last year. EBIT improved by EUR 18.6 million year-on-year, amounting to EUR 22.4 million (EUR 3.8 million). The results for the period include net EUR 0.1 million of non-recurring profit.

Atria Finland's net sales for January–September totalled EUR 598.1 million (EUR 586.8 million), up by EUR 11.3 million year-on-year. The EUR 25.5 million EBIT (EUR 12.2 million) was EUR 13.3 million higher than the EBIT for the corresponding period last year. This increase was due to improved conditions in the meat market, higher sales prices, an enhanced sales structure and implemented efficiency improvement measures.

Atria Scandinavia's net sales for January–September totalled EUR 284.6 million (EUR 277.1 million), representing an increase of EUR 7.5 million year-on-year. In the local currency, net sales were at the same level as last year. EBIT amounted to EUR 6.3 million (EUR 9.7 million). The reason for this decrease was the higher price of meat raw material. Atria has not been able to pass on all of the increased raw material costs to sales prices.

Atria Russia's net sales for January–September amounted to EUR 93.5 million (EUR 91.8 million). In the local currency, net sales were at the same level as last year. EBIT was EUR -4.7 million (EUR -14.5 million), showing an improvement of EUR 9.8 million over the comparative period. This increase was due to implemented efficiency improvement measures, price increases and the streamlining of the product range.

Atria Baltic's net sales for January–September totalled EUR 25.4 million (EUR 26.3 million), representing a fall of EUR 0.9 million year-on-year. EBIT was EUR -1.3 million (EUR -0.4 million), which is EUR 0.9 million weaker than in the same period last year. The result for the comparative period contain EUR 0.9 million of non-recurring profit. The results were weighed down by the increase in raw material prices, which could not be fully transferred to sales prices.

Due to an increase in investments, the Group's free cash flow (operating cash flow – cash flow from investments) during the review period was EUR -1.5 million (EUR -0.6 million). Interest-bearing net liabilities came to EUR 417.8 million, showing an increase of EUR 15.1 million since the turn of the year. This increase was mainly due to exchange rate changes.

During the review period, a programme was launched to improve the profitability of Atria Scandinavia's production of meat products. Atria is investing approximately EUR 4.7 million in new production equipment for the Malmö plant. The manufacture of ham products and the slicing of cold cuts will be transferred from the Halmstad plant to the Malmö plant. By the end of September, most of the production had been transferred to Malmö. The transfer will be completed by the end of 2012. The programme is expected to generate annual cost savings of approximately EUR 1.5 million. The savings will begin to materialise in 2012 and will be fully effective from the beginning of 2013.

During the review period, Atria Russia launched a programme aimed at improving production efficiency at the Sinyavino and Gorelovo plants in St Petersburg. These measures are expected to generate annual cost savings of around EUR 2.0 million, which will be fully realised from the beginning of 2013. Meat products are now produced at the centralised Sinyavino and Gorelovo plants.

Atria Plc's Board of Directors decided to terminate the share incentive plan for Atria Group's key personnel and replace it with a new long-term reward programme. The share incentive plan will no longer be applied in 2012.

Key indicators

EUR million	30.9.12	30.9.11	31.12.11
Equity/share, EUR	15.07	14.74	14.81
Interest-bearing liabilities	425.8	423.5	409.4
Equity ratio, %	39.4	39.8	39.5
Gearing, %	99.2	101.0	97.1
Net gearing, %	97.4	98.9	95.5
Gross investments in fixed assets	41.2	36.9	47.0
Gross investments of net sales, %	4.2	3.8	3.6
Average number of employees	4,927	5,550	5,467

Atria Finland 1 January–30 September 2012

EUR million	Q3	Q3	Q1–Q3	Q1–Q3	
	2012	2011	2012	2011	2011
Net sales	205.1	197.5	598.1	586.8	793.7
EBIT	12.5	9.0	25.5	12.2	19.3
EBIT, %	6.1	4.6	4.3	2.1	2.4
Extraordinary items*	0.0	0.0	0.0	0.0	-1.8

*Extraordinary items are included in the reported figures.

Atria Finland's Q3/2012 net sales totalled EUR 205.1 million (EUR 197.5 million), showing growth of EUR 7.6 million year-on-year. The EUR 12.5 million EBIT (EUR 9.0 million) was EUR 3.5 million higher than the EBIT for the corresponding period last year. This increase was due to improved conditions in the meat market and higher sales prices especially in export and wholesale.

Net sales for January–September increased by EUR 11.3 million to EUR 598.1 million (EUR 586.8 million). The EUR 25.5 million EBIT (EUR 12.2 million) for the period was EUR 13.3 million higher than the EBIT for the corresponding period last year. This increase was due to improved conditions in the meat market, higher sales prices, an enhanced sales structure and implemented efficiency improvement measures.

All meat used as raw material for Atria products is domestically sourced. Taking into account all types of meat, prices were approximately 8 per cent higher than in the same period last year.

According to Atria's own estimate, its market share in the retail trade in Q3 strengthened slightly compared to the first half of the year and the corresponding period last year, and exceeded 25 per cent. Compared to H1, the market shares of cold cuts, sausages and convenience foods have improved (source: Nielsen Panel Track).

The modernisation of the Kauhajoki bovine slaughterhouse and cutting plant and the Seinäjoki chicken hatchery are progressing as planned. The new slaughterhouse will be opened in early 2013, and the hatchery will be completed in spring 2013. Part of the hatchery's additional capacity was already operational in summer 2012.

The projects in Atria's Handprint programme are progressing according to plan. During the review period, Atria held open days for consumers at Atria's contract production farms. The objective was to increase openness and show how well and responsibly pork is produced in Finland.

Atria Scandinavia 1 January–30 September 2012

EUR million	Q3	Q3	Q1–Q3	Q1–Q3	
	2012	2011	2012	2011	2011
Net sales	100.1	93.5	284.6	277.1	374.9
EBIT	4.4	4.7	6.3	9.7	13.8
EBIT, %	4.3	5.0	2.2	3.5	3.7
Extraordinary items*	0.0	0.0	0.0	0.0	0.7

*Extraordinary items are included in the reported figures.

Atria Scandinavia's Q3/2012 net sales totalled EUR 100.1 million (EUR 93.5 million), representing an increase of EUR 6.6 million year-on-year. In the local currency, net sales were at the same level as last year. The EUR 4.4 million EBIT (EUR 4.7 million) was EUR 0.3 million lower than in the comparative period.

Net sales for January–September increased by EUR 7.5 million to EUR 284.6 million (EUR 277.1 million). In the local currency, net sales were at the same level as last year. The EUR 6.3 million EBIT (EUR 9.7 million) for the period was EUR 3.4 million lower than in the comparative period. The reason for this decrease was the higher price of meat raw material. Atria has not been able to pass on all of the increased raw material costs to sales prices.

A strong upward trend continued in the sale of Atria's own brands. The growth of Atria's market share in meat products exceeded the market growth. The market shares of the Lönneberga and 3-Stjernet cold cut products strengthened (source: AC Nielsen). The sale of Foodservice products has increased markedly. Atria Concept, which operates in the fast food business, has opened 316 new sales outlets in its operating area during the ongoing year.

During the review period, a programme was launched to improve the profitability of Atria Scandinavia's production of meat products. Atria is investing approximately EUR 4.7 million in new production equipment for the Malmö plant. The manufacture of ham products and the slicing of cold cuts will be transferred from the Halmstad plant to the Malmö plant. By the end of September, most of the production had been transferred to Malmö. The transfer will be completed by the end of 2012. The programme is expected to generate annual cost savings of approximately EUR 1.5 million. The savings will begin to materialise in 2012 and will be fully effective from the beginning of 2013.

Atria Russia 1 January–30 September 2012

EUR million	Q3	Q3	Q1–Q3	Q1–Q3	
	2012	2011	2012	2011	2011
Net sales	33.9	31.0	93.5	91.8	123.0
EBIT	0.6	-3.3	-4.7	-14.5	-18.9
EBIT, %	1.8	-10.7	-5.0	-15.8	-15.4
Extraordinary items*	0.0	0.0	0.0	0.0	0.0

*Extraordinary items are included in the reported figures.

Atria Russia's Q3/2012 net sales amounted to EUR 33.9 million (EUR 31.0 million). In the local currency, net sales grew by 5.5 per cent year-on-year. EBIT was EUR 0.6 million (EUR -3.3 million), showing an improvement of EUR 3.9 million over the comparative period.

Net sales for January–September increased by EUR 1.7 million to EUR 93.5 million (EUR 91.8 million). EBIT for the period was EUR -4.7 million (EUR -14.5 million), showing an improvement of EUR 9.8 million year-on-year.

The considerable increase in EBIT was the result of the implementation of measures in line with the strategy. These included improving the cost structure, enhancing efficiency in raw material procurement and management, and strengthening the market position in the St Petersburg region.

During the first half of the year, Atria Russia launched a programme aimed at improving productivity at the Sinyavino and Gorelovo plants in St Petersburg. These measures are expected to generate annual cost savings of around EUR 2.0 million, which will be fully realised from the beginning of 2013. Meat products are now produced at the centralised Sinyavino and Gorelovo plants.

Atria Baltic 1 January–30 September 2012

EUR million	Q3	Q3	Q1–Q3	Q1–Q3	2011
	2012	2011	2012	2011	
Net sales	8.4	9.0	25.4	26.3	35.2
EBIT	-0.4	-0.4	-1.3	-0.4	-2.2
EBIT, %	-4.2	-4.8	-5.0	-1.5	-6.1
Extraordinary items*	0.0	0.0	0.0	0.9	-0.3

*Extraordinary items are included in the reported figures.

Atria Baltic's Q3/2012 net sales amounted to EUR 8.4 million (EUR 9.0 million). EBIT was EUR -0.4 million (EUR -0.4 million). Raw material prices rose in the first half of the year, which is why the company raised sales prices. The implemented price increases reduced sales volumes, which in turn slowed down the development of net sales and EBIT in Q3.

Net sales for January–September decreased by EUR 0.9 million to EUR 25.4 million (EUR 26.3 million). EBIT for the period was EUR -1.3 million (EUR -0.4 million). The result for the comparative period contain EUR 0.9 million of non-recurring profit.

Olle Horm was appointed Executive Vice President of Atria Baltic and a member of Atria Group's Management Team. He assumed his position on 15 August 2012 and reports to Juha Gröhn, CEO, Atria Plc.

Financing, cash flow, investments and equity ratio

On 30 September 2012, the Group's undrawn committed credit facilities amounted to EUR 151.8 million (on 31 December 2011: EUR 152.5 million). The average maturity of loans and committed credit limits at the end of the review period was 2 years 8 months (on 31 December 2011: 3 years 1 month).

During the review period, the Group's free cash flow (operating cash flow – cash flow from investments) was EUR -1.5 million (EUR -0.6 million). Interest-bearing net liabilities came to EUR 417.8 million, showing an increase of EUR 15.1 million since the turn of the year. This increase was mainly due to exchange rate changes. The Group's investments during the period totalled EUR 41.2 million (EUR 36.9 million). Equity ratio was 39.4 per cent (on 31 December 2011: 39.5%).

Events occurring after the period

Atria Finland began to investigate methods for increasing the efficiency of cured sausage production. Cured sausages are currently produced at the Kuopio plant. The Kuopio plant's entire cost structure, including support functions, are also being examined. Employer–employee negotiations concerning the reorganisation plans were launched on 1 October 2012. The negotiations affect a total of 18 people at the Kuopio production plant.

Personnel

The Group had an average of 4,927 employees (5,550) during the period under review.
Personnel by business area

Atria Finland	2,057 (2,148)
Atria Scandinavia	1,110 (1,147)
Atria Russia	1,413 (1,854)
Atria Baltic	347 (401)

Short-term business risks

Uncertainty as to the predictability of raw material prices has increased. Otherwise, no significant changes have occurred in Atria Group's short-term business risks compared with the risks described in the financial statements for 2011.

Outlook for the future

The Group's EBIT was EUR 8.0 million in 2011. EBIT is expected to be considerably higher in 2012. Some growth in net sales is expected for 2012.

Valid authorisations and authorisation to grant special rights and purchase of treasury shares

The Annual General Meeting authorised the Board of Directors to decide, on one or several occasions, on the acquisition of a maximum of 2,800,000 of the company's own Series A shares with funds belonging to the company's unrestricted equity, subject to the provisions of the Limited Liability Companies Act regarding the maximum number of treasury shares to be held by a company. The company's own Series A shares may be acquired for use as consideration in any acquisitions or other arrangements relating to the company's business, to finance investments, as part of the company's incentive scheme, to develop the company's capital structure, to be otherwise further transferred, to be retained by the company or to be cancelled.

The shares shall be acquired in a proportion other than that of the shareholders' current shareholdings in the company in public trading arranged by NASDAQ OMX Helsinki Ltd at the trading market price at the moment of acquisition. The shares shall be acquired and paid for in accordance with the rules of NASDAQ OMX Helsinki Ltd and Euroclear Finland Oy. The Board of Directors is authorised to decide on the acquisition of treasury shares in all other respects.

The authorisation shall supersede the authorisation granted by the Annual General Meeting on 29 April 2011 to the Board of Directors to decide on the acquisition of the company's own shares and be valid until the closing of the next Annual General Meeting or until 30 June 2013, whichever is first.

The Annual General Meeting authorised the Board of Directors to decide, on one or several occasions, on an issue of a maximum of 12,800,000 new A shares or on an issue of any A shares held by the company through a share issue and/or by granting option rights or other special rights entitling holders to shares as referred to in Chapter 10, section 1 of the Limited Liability Companies Act. The authorisation is intended to be used for the financing or execution of any acquisitions or other arrangements or investments relating to the company's business, for the implementation of the company's incentive programme or for other purposes subject to a decision by the Board.

The Board is also authorised to decide on all terms and conditions of the share issue and of the granting of special rights as referred to in Chapter 10, Section 1 of the Companies Act. The authorisation thus includes the right to also issue shares in deviation from the proportion of the shares held by the shareholders under the conditions provided by law, the right to issue shares against or without payment and the right to decide

on a share issue to the company itself without payment – subject to the provisions of the Companies Act regarding the maximum number of treasury shares to be held by a company.

The authorisation shall supersede the share issue authorisation granted by the Annual General Meeting on 29 April 2011 to the Board of Directors, and be valid until the closing of the next Annual General Meeting or until 30 June 2013, whichever is first.

Accounting principles

This interim report has been prepared in accordance with the IAS 34 Interim Financial Reporting standard. Atria has applied the same principles in preparing this interim report as in preparing the 2011 annual financial statements. However, since 1 January 2012, the Group has adopted new or revised standards and IFRIC interpretations published by the IASB, included in the accounting principles of the annual financial statements of 2011. These new or revised standards or interpretations did not have any impact on the figures presented for the review period.

The principles and formulae for the calculation of key indicators have not changed, and they are presented in the 2011 annual financial statements. The figures given in the interim report are presented in units of 1,000,000 euros, so the combined total of individual figures may differ from the total sum presented. The figures presented in this interim report are unaudited.

ATRIA PLC Board of Directors

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ATRIA GROUP

CONSOLIDATED INCOME STATEMENT

EUR million	7-9/12	7-9/11	1-9/12	1-9/11	1-12/11
Net sales	341.1	325.5	982.9	963.1	1,301.9
Cost of goods sold	-291.8	-288.3	-857.5	-862.1	-1,162.7
Gross profit	49.3	37.2	125.4	101.0	139.2
Sales and marketing costs	-22.2	-20.6	-69.9	-67.0	-90.5
Administration costs	-10.6	-8.4	-33.0	-32.4	-42.4
Other operating income	0.6	1.4	1.8	5.0	8.4
Other operating expenses	-0.6	-0.7	-2.0	-2.7	-6.8
EBIT	16.6	9.0	22.4	3.8	8.0
Finance income and costs	-3.5	-3.8	-10.8	-10.3	-14.1
Income from joint-ventures and associates	-0.1	0.2	1.3	1.0	1.4
Profit before tax	13.1	5.4	12.9	-5.5	-4.7
Income taxes	-4.1	-1.6	-8.0	-0.4	-1.9
Profit for the period	8.9	3.9	4.9	-5.9	-6.6
Profit attributable to:					
Owners of the parent	8.7	3.7	4.7	-6.0	-6.7
Non-controlling interests	0.2	0.2	0.2	0.1	0.0
Total	8.9	3.9	4.9	-5.9	-6.6
Basic earnings/share, EUR	0.31	0.13	0.17	-0.21	-0.24
Diluted earnings/share, EUR	0.31	0.13	0.17	-0.21	-0.24

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

EUR million	7-9/12	7-9/11	1-9/12	1-9/11	1-12/11
Profit for the period	8.9	3.9	4.9	-5.9	-6.6
Other comprehensive income after tax:					
Available-for-sale financial assets	0.0		0.0		0.0
Cash flow hedging	-1.0	-2.7	-1.2	-4.0	-6.2
Actuarial loss on post employment benefit obligations	0.0		0.0		-1.6
Translation differences	5.7	-9.0	9.4	-9.6	-2.9
Total comprehensive income for the period	13.7	-7.8	13.1	-19.5	-17.3
Total comprehensive income attributable to:					
Owners of the parent	13.4	-8.0	12.7	-19.6	-17.3
Non-controlling interests	0.3	0.1	0.3	0.1	0.1
Total	13.7	-7.8	13.1	-19.5	-17.3

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Assets			
EUR million	30.9.12	30.9.11	31.12.11
Non-current assets			
Property, plant and equipment	475.1	458.2	464.4
Biological assets	1.5	1.3	1.4
Goodwill	169.3	158.8	163.1
Other intangible assets	75.8	72.0	74.4
Investments in joint ventures and associates	14.5	13.3	13.9
Other financial assets	1.7	1.6	1.6
Loans and other receivables	16.1	16.9	19.9
Deferred tax assets	15.7	13.8	15.9
Total	769.7	735.9	754.6
Current assets			
Inventories	117.2	104.3	108.2
Biological assets	6.2	5.4	5.3
Trade and other receivables	184.8	190.4	188.4
Cash and cash equivalents	8.0	8.9	6.6
Total	316.2	309.0	308.5
Non-current assets held for sale	4.5	9.1	4.4
Total assets	1,090.4	1,053.9	1,067.5
Equity and liabilities			
EUR million	30.9.12	30.9.11	31.12.11
Equity belonging to the shareholders of the parent company			
	425.9	416.6	418.8
Non-controlling interest			
	3.2	2.9	2.9
Total equity	429.1	419.5	421.7
Non-current liabilities			
Interest-bearing financial liabilities	274.5	307.4	297.1
Deferred tax liabilities	48.0	47.6	48.0
Pension liabilities	7.8		7.3
Other non-interest-bearing liabilities	7.3	2.8	4.2
Provisions	0.0	0.3	0.0
Total	337.6	358.1	356.5
Current liabilities			
Interest-bearing financial liabilities	151.3	116.1	112.2
Trade and other payables	172.3	160.2	177.0
Total	323.6	276.3	289.3
Total liabilities	661.3	634.4	645.8
Total equity and liabilities	1,090.4	1,053.9	1,067.5

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

EUR million	Equity belonging to the shareholders of parent company								Non-controlling interests	Total equity
	Share capital	Share premium	Own shares	Other reserves	Inv. non-rest. equity fund	Trans. lation diff.	Retained earnings	Total		
Equity 1.1.11	48.1	138.5	-1.3	1.8	110.6	-14.4	159.9	443.2	2.9	446.0
Comprehensive income for the period										
Profit for the period							-6.0	-6.0	0.1	-5.9
Other comprehensive income										
Available-for-sale financial assets				0.0				0.0		0.0
Cash flow hedging				-4.0				-4.0		-4.0
Translation differences						-9.6		-9.6		-9.6
Transactions with owners										
Distribution of dividends							-7.0	-7.0		-7.0
Equity 30.9.11	48.1	138.5	-1.3	-2.2	110.6	-24.0	146.9	416.5	2.9	419.4
Equity 1.1.12	48.1	138.5	-1.3	-4.4	110.6	-17.2	144.5	418.8	2.9	421.7
Comprehensive income for the period										
Profit for the period							4.7	4.7	0.2	4.9
Other comprehensive income										
Available-for-sale financial assets				0.0				0.0		0.0
Cash flow hedging				-1.2				-1.2		-1.2
Actuarial loss								0.0		0.0
Translation differences						9.2		9.2	0.1	9.4
Transactions with owners										
Distribution of dividends							-5.6	-5.6		-5.6
Equity 30.9.12	48.1	138.5	-1.3	-5.6	110.6	-7.9	143.6	425.9	3.2	429.1

CONSOLIDATED CASH FLOW STATEMENT

EUR million	1-9/12	1-9/11	1-12/11
Cash flow from operating activities			
Operating activities	42.2	36.8	61.0
Financial items and taxes	-6.5	-8.2	-10.7
Net cash flow from operating activities	35.7	28.6	50.3
Cash flow from investing activities			
Tangible and intangible assets	-40.0	-24.0	-34.2
Disposal of subsidiary	0.0	2.0	2.0
Acquisition of subsidiary	0.0	-6.1	-6.1
Investments	2.8	-1.1	-2.5
Net cash used in investing activities	-37.3	-29.2	-40.8
Cash flow from financing activities			
Proceeds from non-current borrowings	30.0	50.0	50.0
Repayments of non-current loans and changes in current loans	-22.0	-51.7	-64.2
Dividends paid	-5.6	-7.0	-7.0
Net cash used in financing activities	2.4	-8.8	-21.2
Change in liquid funds	0.9	-9.4	-11.7

OPERATING SEGMENTS

EUR million	7-9/12	7-9/11	1-9/12	1-9/11	1-12/11
Net sales					
Finland	205.1	197.5	598.1	586.8	793.7
Scandinavia	100.1	93.5	284.6	277.1	374.9
Russia	33.9	31.0	93.5	91.8	123.0
Baltic	8.4	9.0	25.4	26.3	35.2
Eliminations	-6.3	-5.6	-18.6	-18.9	-24.9
Total	341.1	325.5	982.9	963.1	1 301.9
EBIT					
Finland	12.5	9.0	25.5	12.2	19.3
Scandinavia	4.4	4.7	6.3	9.7	13.8
Russia	0.6	-3.3	-4.7	-14.5	-18.9
Baltic	-0.4	-0.4	-1.3	-0.4	-2.2
Unallocated	-0.6	-0.9	-3.5	-3.2	-4.1
Total	16.6	9.0	22.4	3.8	8.0
Investments					
Finland	10.1	6.0	29.4	24.7	28.7
Scandinavia	3.9	2.3	7.0	6.3	10.5
Russia	1.5	2.3	4.5	5.1	6.9
Baltic	0.1	0.3	0.2	0.8	1.0
Total	15.5	10.9	41.2	36.9	47.0
Depreciations					
Finland	6.3	6.4	19.4	19.3	25.6
Scandinavia	3.1	2.9	9.0	8.7	11.4
Russia	2.6	2.5	7.7	7.6	10.1
Baltic	0.7	0.7	2.2	2.1	2.8
Total	12.7	12.4	38.3	37.7	50.0

CONTINGENT LIABILITIES

EUR million	30.9.12	30.9.11	31.12.11
Debts with mortgages or other collateral given as security			
Loans from financial institutions	2.6	3.5	3.3
Pension fund loans	5.8	5.3	7.3
Total	8.4	8.8	10.6
Mortgages and other securities given as comprehensive security			
Real estate mortgages	3.9	4.6	4.5
Corporate mortgages	1.4	1.3	1.3
Total	5.3	5.9	5.8
Guarantee engagements not included in the balance sheet			
Guarantees	0.5	0.8	0.5

ATRIA PLC
Board of Directors

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